



MASTERCLASS SERIES SCHOOLS AND THE LAW

4 May 2009

8:45am for 9:00am – 1:00pm

AIS Conference Centre
Level 12, 99 York Street, Sydney

Commercial parking only.
Close to Town Hall Station.

Principals, deputy principals
and business managers in AIS
member schools

\$350
*Cancellation should be in writing by
the closing date to enable refund.
Your registration will be confirmed by
fax after closing date*

Closing Date: 20 April 2009

FAIR TRADE PRACTICES AND THE EDUCATION CONSUMER

SESSION 1:

John Oakes, Clayton Utz

Involved parents are a good thing, right?

How to manage the consumer parent and the helicopter parent.

This session will provide advice on how to manage the very high expectations of the consumer parent within the day to day realities of providing an education in an independent school.

We will also look at the phenomenon of the Helicopter Parent who refuses to accept the school's decision on matters such as discipline, the suitability of their child for school activities and/or subject choices.

SESSION 2:

Paul Davis, Integroe Partners

Family Law: Avoid being caught in the middle

The aim of this session is to provide you with information as to the rights of parents (divorced or not) in relation to contact and the provision of information.

Advice will be provided on how to manage letters of demand for information from solicitors and what your obligations are if you receive a subpoena.

SESSION 3:

David Ford, Senior Partner
Emil Ford and Co

Trade Practices – School Governance and Fair Trading

The Commonwealth Trade Practices Act and the NSW Fair Trading Act prohibit misleading and deceptive conduct generally. They say that independent schools must not make false claims about the quality of their educational services.

In this session, using case studies from recent NSW decisions, we will explore the potential for parents and students to make claims under these Acts. We will also consider how to ensure you avoid exposing the school to a claim that it has engaged in misleading conduct.

SESSION 4:

Charles Alexander, Senior Partner ,
Minter Ellison

The Enrolment Contract as a tool to assist with:

- the breadth of your contractual obligation to provide an education,
- managing the expectations of your consumer minded parents,
- school policies, discipline and ensuring your decision stands,
- who is responsible for the fees,
- privacy and distribution of information to the parties to the contract, and
- discrimination.

islc

Independent Schools
Leadership Centre





MASTERCLASS SERIES
REGISTRATION/TAX INVOICE

ABN 96 003 509 073

PLEASE:

1. Complete this form and either fax it to Cecilia Waites on (02) 9290 2274 or **email** at courses@aisnsw.edu.au asap **and**
2. Send this form, with a school cheque, to: The Association of Independent Schools, Level 12, 99 York St, Sydney 2000

Please print clearly

SCHOOL DATA

School Name: _____

School Address: _____

Ph: _____ Fax: _____

COURSE DATA

Course name: _____

Date/s of course _____

Course cost: _____

(all advertised course costs include GST)

Date submitted: _____

APPLICANT DATA

1: Surname _____ First name: _____

Role in School: _____ Email: _____

2: Surname _____ First name: _____

Role in School: _____ Email: _____

3: Surname _____ First name: _____

Role in School: _____ Email: _____

4: Surname _____ First name: _____

Role in School: _____ Email: _____

If there are more than 4 applicants for this course please attach additional names to this sheet

Enclosed cheque for \$ _____ made payable to: **The Association of Independent Schools**