Behaviour

It's as simple as ABC



Behaviour is what we do everyday. Something triggers us to act and then whatever happens will make us do it again... or not!



The antecedent is what happens BEFORE the behaviour. *The mobile rings...* we push the green button; *we are hungry...* we find something to eat; *we are not sure about our answer...* we ask for help.



B IS FOR BEHAVIOUR

Behaviour is what we **DO**: We can **SEE** it, we can **COUNT** it, Push the button, eat the chocolate, raise our hand.



C IS FOR CONSEQUENCE

What happens next?

What happens straight after the behaviour can INCREASE the chance of it happening again: that chocolate tasted so good....
I'll have more OR it will DECREASE the likelihood of the behaviour repeating:
Another spam call...



I won't answer the phone.

